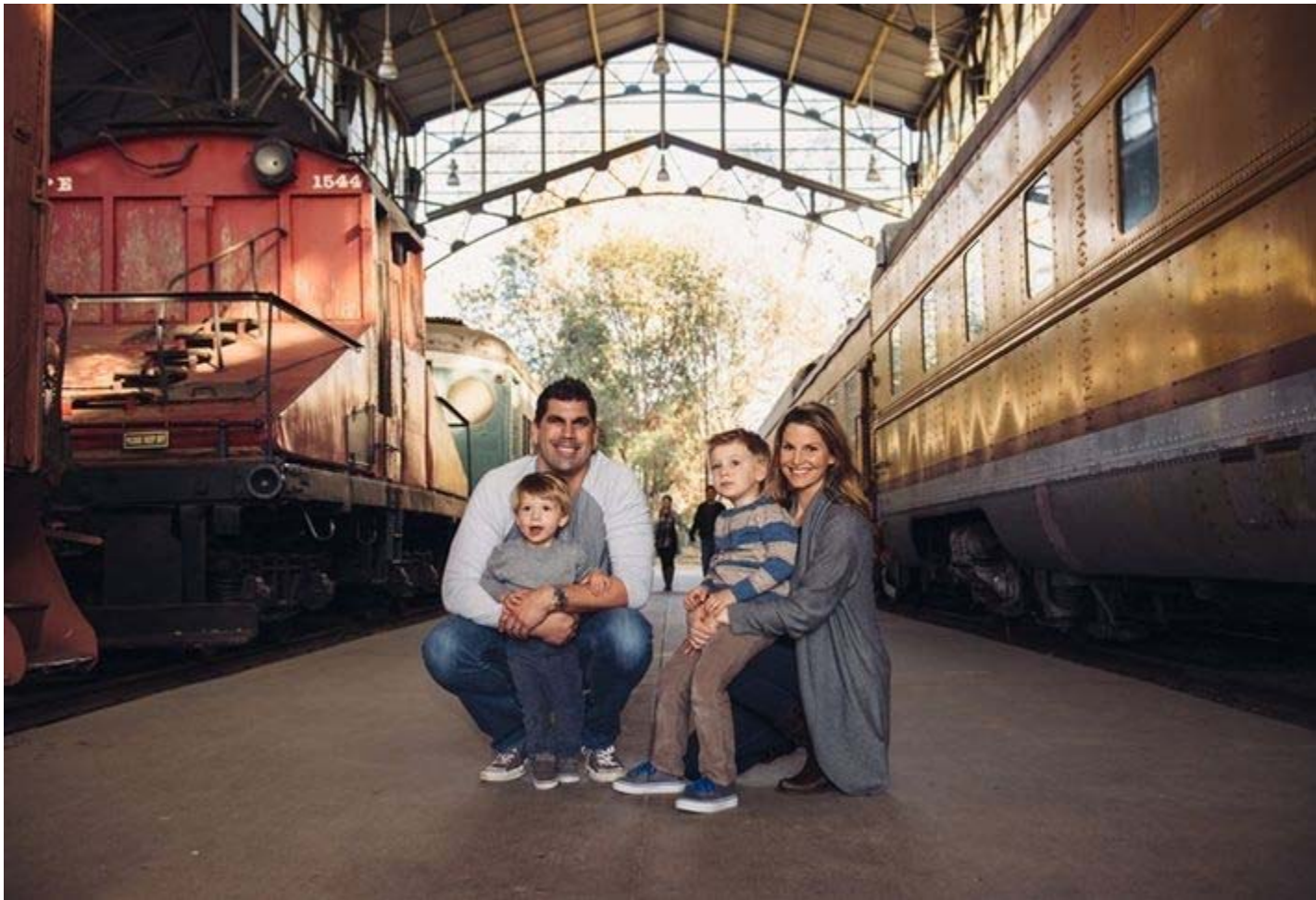


This Week's LA Deal Sheet

Los Angeles

Feb 23, 2016 [Karen Jordan, Bisnow, LA](#)

In a deal years in the making, Lee & Associates-LA North/Ventura secured a **45k SF** lease to bring **LA Fitness** to Agoura Hills. We spoke with Lee & Associates principal **Grant Fulkerson** about the deal, which lands the fitness center in a build-to-suit facility at 29431 Agoura Rd built by Westlake Village-based Selleck Development Group.



Grant Fulkerson

Grant (with his family) and Lee & Associates principal **Mike Tingus** repped [property owner and developer](#) Selleck Development Group. Grant tells *Bisnow* the **project took years** because they had to ensure it met the expectations of city officials as well

as local residents. Some of the considerations included the setback of the building and the size of the freeway signage to ensure the development would **not negatively impact the community**. Bringing LA Fitness to the area marks a milestone because Agoura Hills doesn't have a full-service fitness facility, Grant says.